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Proposal for Out Door Market Booking System

Eden Star Markets



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**1. Introduction**

**Eden Star** would like to have a booking system whereby they can take bookings for Kiosks from their outdoor markets in the UAE.

Jouple has extensive experience in designing and developing Web Based applications and is pleased to provide a proposal to **Eden Star** for developing the Web based Booking system that will utilize the latest standards and technologies.

**2. Scope of Work**

**2.1 Overview**

**Eden Star Booking System**

The **Eden Star** booking system shall enable employees to make bookings of Kiosks for any of their Markets in the UAE. Eden start employees will take bookings from customers for the different Kiosks.

This shall be a Web Based application and Android App for Mobile/Tablets for easy accessibility and hosted on a Cloud Server.

The booking system will enable Eden Star Staff to provide a quotation to a Customer and to make bookings.

This will be entail the following deliverables:

Web Dashboard - Admin, Manager, Accounts

Android App - Sales

The Android App is proposed that will provide a better User Experience than a Web App and allow Cheques/Pictures to be easily scanned.

**Android App**

The Android App shall enable Sales to provide quotations and request to make a booking for one or more Kiosks. All standard Mobile and Tablet Android based devices shall be supported.

The details of this are described in the below section.

**Quotation**

A Customer makes an enquiry for a Kiosk at a particular location.

The following information is entered.

Customer Name

Email

Contact Number

Description of Products to sell (optional Photo of products is scanned)

Market Location

Start/End Date for Kiosk

Kiosk Number and location ( A Map is shown for the location of the Kiosks). Kiosks will be in Zones, each Zone will have a different price.

Map will be colour coded for each Kiosk

Green - Available on specified dates

Yellow - Partially available on specified dates (Hover over with mouse will show which dates are not available)

Red- Not available

The Booking System Automatically generates a quotation which is emailed to the Customer by the Booking system.

The Quotation will provide the above information along with the Price. The price is generated automatically by the Booking System on pre-configured prices.

The business Rules are to be defined for the booking.

The price provided in the Quotation cannot be modified by Sales. If any price changes are required the Sales Staff can make a request to the Manager who will receive an email notification and only the Manager can modify the price from the Admin Dashboard.

**Booking**

After a Quotation has been provided to a Customer, the Customer can request to book one or more Kiosks. For this the Customer needs to make an application by providing the below information to Sales:

- Full Name

- Mobile Number

- Email address

- PO Box

- Emirate

- Trade License - Yes or No

- Description of products they are applying to sell, origin and price range

- Security Deposit. Android App (Scan the photo of the Deposit cheque)

**2) Example of location flat plan showing kiosks** - always numbered, so we need to know which are vacant from when, how long they have been vacant

**3) Leasing agent needs to be able to block a kiosk** pending application being approved if he has received application, images of products to be sold and security deposit

**4) Security Deposit - usually one Month's rent payable to CONSULT ME FZE by current dated cheque** (held & returned if they are declined, encashed and retained until 30 days after the end of their contract if approved. If they pull out before the start date or prior to completing the contract its retained (As we don't issue an official receipt until they are approved, an email going out to them thanking them for their application for

- A kiosk at CG Market, The Walk

- Summarizing what they have requested to sell

- Term of the contract (7 months  etc)

- Rental rate

- Payment terms

- Copy of Deposit Cheque received

- Requesting missing info if any - such as images

**5) There are rental rates for each location and within that can have different prices for different zones**

**6) A sliding scale** of rent to ensure Eden star achieve overall rent income required, even during vacant periods on kiosks

**7) Example of our sub lease**

**8) Account Manager (Employee that made the booking)**

The number of locations will be configurable.

The Number of Kiosks in each location will be configurable.

A Map showing the layout of the kiosks will be visible.

The number of Kiosks and locations will be set by the Admin user of Eden star markets

After the request for booking the application will be in state "Pending Approval"

An email notification will be sent to the Manager for the application request. There can be one or more application requests for a particular Kiosk/Kiosks. The Manager we review each application and approve one application.

**Contract**

Once a Customers application has been approved they will receive an email, congratulating them of their booking and that they now need to sign a contract to complete the process.

For applications that are declined they will receive them an email thanking them for their application and a Kiosk is currently not available.

The Booking System will hold the contracts.

Sales will Print contract

Customer signs Contract

Contract uploaded to Booking system by Sales

**Accounts;**

Accounts should be able to view

Client

Kiosk

Start/End Date

Payment Received

Payment method

Next Payment due date

Account Manager (Employee that made the booking)

Contract

**Users:**

The following will be the users of the system.

Admin (Can create and Manager other Users)

Manager

Sales

Accounts

**Reports:**

Number of Kiosks booked by location

Revenue by location

Expiring bookings for Kiosks by location

In addition when a Kiosk is expiring an automatic email notification will sent out to the Sales Staff and their Manager. The time period will be configurable on when the notification should be sent out.

**Additional reports to be defined**

**2.2 Prerequisites**

Logo

Number of locations and Kiosks.

T&C and Privacy policy

Android Tablets will be required which are excluded from the proposal.